# UNITY

# WORLD RETAIL CONGRESS

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### **Celebrating Cultural Diversity**

- World division and social tensions rising
- Appreciation and experiencing other cultures holidays
- Bringing people together and celebrating diversity
- Travelling is increasingly popular so it is a topic that will appeal to the younger generation
- Experiences of cultural holidays and celebrations throughout the year







#### The Location

- SailMakers, Limehouse
- Historic Building
- Culturally Diverse Area large immigration from Chinese and Bangladeshis
- Economic decline with decreasing manufacturing in UK
- Docklands area and East London is key for regeneration at the moment



### The Concept in the Location

#### 55: DEPRIVED AND ETHNICALLY DIVERSE IN FLATS -SUMMARY

#### DESCRIPTION

Often these areas of younger people will house many children. There may be higher than usual concentrations of couples with young children, single parents and single people. Because of the low housing cost there may also be some students in these areas. Around a quarter of people in this type may be of African or Caribbean descent with others from other ethnic backgrounds.

These people tend to live in smaller flats, most rented from the council or housing association. A proportion of these will be in high-rise blocks. The large numbers of children living in these small flats make these homes the most overcrowded in the UK.

Unemployment levels are high and there may be three times the usual level of people claiming Income Support. The working population tends to be employed in semi-skilled or routine jobs where the skill levels required are relatively low.

This type has some of the highest levels of people having difficulties with loan repayments. Difficulties with housing payments may have also been an issue for a few of these people.

With low incomes and living in the city, car ownership levels are low and people are more likely to use public transport.

- IMAGES **EXAMPLE GOOGLE STREETVIEWS** DISTRIBUTION Q acorn © CACI Limited, 2013
- Limehouse: Culturally diverse location.
- Target market: 18-30.
- Easy location for consumers outside of London to commute.





#### The Location







### Inside UNITY

An authentic experience of different cultural holidays to appreciate and learn about the world:

- Live Music
- Food
- Stalls
- Local Vendors

















## 2018 Calendar

Year



February - Chinese New Year



March - Holi



April- Bengali New



June- Midsummers eve/ day

February/March - Rio de Janeiro Carnival

March- St Patrick's



#### May-Ramadam



July- American Independence Day



# 2018 Calendar



December- Kwanzaa

#### **Product and Revenue**







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#### Marketing

- Website & domain
- Strong social media presence
- Promoted posts
- Sponsorship
- Review websites
- Adverts/ features in travelling/ London event magazines



#### Sustainability, Expansion and The Future

- Sustainable as concept can be applied to any country and many different holidays and cultures to celebrate
- Allow more people to learn about and celebrate culture
- Range of different cultural holidays and celebrations to showcase





**Location Reference** 

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